work-2-work | FOR WORKSHOPS

# The platform that truly relieves workshops.

work-2-work is a digital platform that strengthens workshops in three key areas: suitable orders, efficient procurement and secure digitization. Workshops gain time, utilization, margin and control over their data, without risk, without investment and without complicated changes.



## The key benefits for workshops

### 01 Better orders

- ✓ Only orders that suit your workshop
- ✓ Higher utilization, less downtime

### 02 Efficient procurement

- ✓ Faster parts procurement from a single source
- ✓ Trade parts with each other
- ✓ Clear, fair prices without hidden costs

### 03 A secure future

- ✓ Data sovereignty to international standards
- ✓ Future-proof, AI-ready architecture in an open ecosystem
- ✓ Continuous development

### Why workshops lose time and money today

- ✗ Unsuitable orders block lifts and slow down repairs.
- ✗ Discussions with fleets and customers cost time and nerves.
- ✗ Parts procurement is fragmented: several portals, manual comparisons.
- ✗ Phone inquiries and a lack of transparency delay the work.

### Higher utilization, less stress every day

- ✓ More suitable orders instead of wrong ones.
- ✓ Higher utilization without idle time.
- ✓ Less stress through clear, plannable processes.

EXAMPLE

| | |
|---|---|
| Week 1 | 65% |
| Week 8 | 91% |

### More earnings

- ✓ Better margins through optimized procurement.
- ✓ Higher utilization through suitable orders.
- ✓ Automation saves time: more billable hours, less admin.

### work-2-work strengthens the workshop

work-2-work gives you back control over:

Orders | Time | Data

Workshops support each other: regionally, fairly, by skill. The result: less stress, higher utilization, better margins.

### Fair conditions for every workshop

- ✓ One monthly price, no share of your revenue.
- ✓ No minimum term, cancel at any time.
- ✓ No setup fees, no hidden costs.

**Pay as you go:** You only use what you really need. Small workshops pay little, larger businesses scale automatically.

**Plannable like a streaming subscription:** No investment in hardware or software, clear monthly costs.

### Efficient procurement, automated communication

- ✓ **Central search & parts trading:** one platform for suppliers and workshops.
- ✓ **Optimized procurement:** clear prices, availability and conditions.
- ✓ **Automated communication:** fleets see the status in real time. Fewer calls, fewer inquiries.

### Data sovereignty, ecosystem and future security

- ✓ **Full control over data flows:** your data is never used for third-party purposes.
- ✓ **International data space standard:** traceability and compliance.
- ✓ **Open ecosystem, not an isolated solution:** work-2-work integrates with existing workshop software, ERP and supplier systems.
- ✓ **AI-ready architecture:** ready for future AI processes that support workshops.

### Why work-2-work matters for guilds

- ✓ Strengthens members through better utilization, margins and efficiency.
- ✓ Builds regional networks instead of competitive pressure.
- ✓ A secure, open ecosystem with data sovereignty as a founding principle.
- ✓ Lowers the barrier to digitization, even for smaller businesses.

## Start now.

Optimize your processes with work-2-work.

Request a demo →

work-2-work.de